



## T-O-A-L, NAEP

Texas – Oklahoma – Arkansas – Louisiana Region, National Association of Educational Procurement

# NETWORKING NEWS

Volume 07 – Issue 4

September, 2007

### NOTES FROM THE PRESIDENT

It is hard to believe that the fall semester has started – where did the summer go? Autumn is just around the corner and it is my favorite time of the year. It brings cooler weather, trees turning to beautiful colors, football season, and of course our TOAL meeting. I look forward to our meeting each year, renewing old friendships, making new ones, signing up with new suppliers, learning new ideas from the workshops, getting motivated by the outstanding speakers and of course having fun.

I hope you have registered to attend the conference this year in Galveston – it is jam packed with information, networking opportunities and a lot of fun events. Each of the committees has been hard at work preparing for this outstanding conference. I want to take this opportunity to thank each of these committee members for their dedication and volunteering of countless hours in the prep work that they do. As the saying goes, “it takes a village” to get things done, no one person can do it all. I hope that you will make sure that you thank

these members when you see them in Galveston.

Please take a few minutes and visit our TOAL website and look at the program planned, what to bring to wear, and things to do while in Galveston. We are updating the website daily on suppliers that are attending. If you find that your favorite vendor is not listed, give them a call and invite them to attend. You will get credit for getting them there.

Remember the deadlines for registering is September 28 without late fees and get your room reserved before October 5<sup>th</sup> or you will be paying a higher cost per night. So, if you have not registered – I hope you will do so today.

We want to see YOU in Galveston.

Carol Barnhill, C.P.M.

### IT'S NOT TOO LATE!

Stop and take five minutes to register for the conference now in order to save fifty dollars off the late registration price. Be

sure to book your hotel also as rooms are only being held until October 5<sup>th</sup>.

**TOAL PROGRAM-SPEAKER HIGHLIGHTS**

**Kevin J. “Beau” Grant** has been a mover and a shaker in the procurement profession, aggressively attacking the problems related to the ineffective and inappropriate use of purchasing and contracting power in government.

Mr. Grant has a Masters Degree in Educational Psychology, is a Certified Public Purchasing Officer (CPPO), and is a professional Mediator/Arbitrator. With over 21 years as a respected professional trainer, Mr. Grant has served as adjunct faculty for numerous universities and colleges throughout the United States and serves on the NAEP Training Academy Faculty. He is a “Master Instructor” for the National Institute of Governmental Purchasing and has represented the Institute in projects for the governments of Ireland and Kuwait. He is the recipient of both the National Institute of Governmental Purchasing's "National Purchasing Manager of the Year Award" and “Distinguished Service Award”. His reputation as an educator and dynamic, thought-provoking (and sometimes controversial) speaker on Professional Procurement, Ethics, Contract Management, Privatization, Partnering, and Strategic Performance Measurement have placed him in high demand by public and private sector finance directors, project coordinators, administrators, and CEO’s throughout the United States, Canada and Europe. His company, Beau-Geste Enterprises, specializes in total Procurement and

Contract Management consulting, “customer-ized” training, Investigative Consulting and Expert Witness services.

With over 25 years in public procurement and contract administration at the federal, state, and local government levels, Beau Grant is an accomplished “Edu-Tainer”, who brings a wealth of experience and insight, combined with humor and a down-to-earth presentation style.

**WHAT TO WEAR**

<b>Suggested Dress For This Year's Professional Conference</b>		
<b>Sunday</b>	<b>LUAU - Fun shirts, shorts, sandals &amp; tennis shoes</b>	
<b>Monday</b>	<b>Day: Business Casual - School Logo shirts recommended</b>	<b>Afternoon: Fun Clothing for Working in the Sand</b>
<b>Tuesday</b>	<b>Day: Business Casual</b>	<b>Evening: Halloween Party - <b>Bring Your Costume*</b></b>
<b>Wednesday</b>	<b>Business Casual</b>	

**\* Prizes will be given for the best male, female, individual and group costumes**

**HAPPY FALL YA'LL!!**

I am really looking forward to our upcoming meeting. I know everyone has done a great job preparing for it. I

would like to thank all the board members for pulling together when I had to resign my position as TOAL President due to sickness. It was a very heart breaking decision for me to make. I am doing much better and look forward to helping the board with anything they need at the upcoming meeting.

One highlight I am working on is getting a tour of the TAMU Galveston campus (perhaps the ship). I already have a tour scheduled for Monday evening at 5:30 and I am waiting here about another for Sunday morning.

See you on the beach.

Teresa O'Brien

### **GREETINGS FROM THE 2008 NAEP ANNUAL MEETING HOST COMMITTEE**

Not to be confused with the TOAL meeting in Galveston, the TOAL region is hosting the 2008 NAEP Annual Meeting (AM) in Austin, Texas, April 6-9, 2008. This particular meeting has not been in our region in several years and this is a wonderful opportunity to strut our stuff.

Karen Gross and Alan Phillips have been asked to chair the Host Committee for this conference as well. Wow, they must be gluttons for punishment!

Several events are in the early-planning stages and we are looking forward to a great event, deep in the heart of Texas! Over the next few months Karen and Alan will be soliciting help from the great TOAL members for the AM. If you are interested and want to sign up now, let Karen or Alan know.

### **NOTICE OF VOTE TO AMEND THE TOAL BY-LAWS**

Check the TOAL website at <http://www2.selu.edu/orgs/toal/> for suggested changes to the TOAL BY-Laws that will be presented at the TOAL conference for a vote of the membership.

The By-Laws may be amended at any regular meeting of the Group by a simple majority vote of the voting members present at the meeting. Notice of proposed amendments shall be provided to the membership at least thirty (30) days in advance of the meeting at which such changes will be considered.

### **2006 – 2007 TOAL OFFICERS**

#### **President / Treasurer**

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**Host Committee**

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**Host Committee**

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TOAL

# 2007 NAEP/T-O-A-L Annual Meeting and Product Exhibit

GO TO WEBSITE: <http://www.selu.edu/orgs/toal/confmtg5.htm>

October 28-31, 2007

Hilton Galveston Island Resort  
Galveston, TX

## REGISTRATION FORM

Please print or type all information

Last Name:	Phone:
First Name:	Fax:
Title:	E-mail:
Institution:	Name for Badge:
Address:	Certifications: <input type="checkbox"/> C.P.M <input type="checkbox"/> CPPO <input type="checkbox"/> CPPB <input type="checkbox"/> A.P.P.
Address:	<input type="checkbox"/> CTP <input type="checkbox"/> CTPM <input type="checkbox"/> OTHER:
City:	Name of Spouse/Guest:
State: Zip:	Name for Badge for Spouse/Guest:
Check if: <input type="checkbox"/> First-time Attendee <input type="checkbox"/> Past-President <input type="checkbox"/> Retired Officer	

### REGISTRATION FEES:

<b>Registration Due: September 28, 2007</b>	<u>Early Registration</u>	<u>Registration</u> <small>(after September 28, 2007)</small>	<u>Cost</u>
Primary Registrant	\$300	\$350	\$
Subsequent Registrant	\$280	\$330	\$
Optional One Day Attendance	\$165	\$190	\$
Spouse/Guest <small>(This covers all T-O-A-L activities, meals and events)</small>	\$175	\$200	\$
Non-Members Registration Fee	\$375	\$425	\$
<b>T-Shirt Size</b>   <input type="checkbox"/> Medium <input type="checkbox"/> Large <input type="checkbox"/> XL Large <input type="checkbox"/> XX Large <input type="checkbox"/> XXX Large	No charge		
Additional Host Event Tickets <b>(must purchase prior to 09/01/2006 - NO Tickets available at the door)</b>			\$
Sunday, Oct. 28, 2007, Reception - \$ 45.00 X ____ EA	Tuesday, Oct 30, 2007, Lunch - \$ 22.00 X ____ EA		
Monday, Oct. 29, 2007, Breakfast - \$ 18.00 X ____ EA	Tuesday, Oct 30, 2007, Dinner Party - \$ 40.00 X ____ EA		
Monday, Oct. 29, 2007, Lunch - \$ 18.00 X ____ EA	Wednesday, Oct 31, 2007, Breakfast - \$ 18.00 X ____ EA		
Tuesday, Oct. 30, 2007, Breakfast - \$ 18.00 X ____ EA			

### TOTAL DUE

Payment Method:  Check  Purchase Order # \_\_\_\_\_ (NOTE: No registration refunds after October 1, 2007)

<b>Mail Registration and Remit Checks to:</b> University of Houston – Clear Lake Attn: Jeanne Cumpian, TOAL Registration 2700 Bay Area Blvd Houston, TX 77058	<b>Make checks payable to: T-O-A-L</b> VID# 74-2655783 <b>Payment by Procurement Card:</b> Name on card: _____ Credit card number: _____ Expiration date: _____
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**Fax or E-mail (with payment to follow):** • Fax: 281-283-2156 • E-mail: Cumpian@uhcl.edu

**For questions about registration, please contact Jeanne Cumpian at 281-283-2150 or at the above e-mail**

OPTIONAL NAEP TIER III - SENIOR PROFESSIONAL ACADEMY - Free to NAEP/TOAL Members - LIMITED SPACE to 40! \_\_\_\_\_ Please check if attending

An exciting program for Senior Professionals in Higher Education Procurement, This Academy takes your expertise to new heights and stretches the boundaries of the way you approach your career with new ideas and new solutions based on the experiences of members who have "pushed the envelope" in their own careers. This is for experienced professionals who are looking to refine existing skills and develop new approaches to the unique challenges facing procurement in education today. **Seating is limited to 40.**

