



T-O-A-L, NAEP

Texas – Oklahoma – Arkansas – Louisiana Region, National Association of Educational Procurement

NETWORKING NEWS

Volume 07 – Issue 2

May, 2007

STATE OF TOAL

The current officers would like to give our members a status report on the “State of TOAL and its Leadership”. Some of you may have heard by now that Teresa O’Brien, our acting President, has resigned her position on the Board. Teresa continues to be very committed to TOAL and its mission. For personal and professional reasons, Teresa felt that she could no longer continue to serve in the capacity of President and regrettably submitted her resignation.

The by-laws are very clear about the action to be taken when a vacancy on the Board occurs. The existing officers are responsible for taking on the work of the vacant position. That is exactly what has happened. During a conference call that included the past presidents and current officers, it was agreed that Carol Barnhill, our current Treasurer will step in as acting President. In addition, all current officers have committed to supporting Carol in any way she feels necessary to carry out the year. Many of the past Presidents have verbalized their

commitment to step in with additional support as needed.

The organization remains strong and intact. The officers and past Presidents look forward to another exceptional and outstanding conference in Galveston. We are confident that this change in leadership will be transparent in nature. TOAL has a rich history of strong leadership and an award-winning conference program for over 20 years. The outstanding quality of our conference is a direct reflection of the integrity and commitment of our members and leaders.

Start planning now to pack your bags for Galveston! While you are packing, think about what YOU can do to get more involved in YOUR organization. Leaders of the future, we are looking for you! We will see YOU in Galveston!

[REGISTER NOW](#)

[LEARN MORE ABOUT THE CONFERENCE NOW](#)

GREETINGS FROM THE 2007 TOAL MEETING HOST COMMITTEE

Karen Gross and Alan Phillips, host committee co-chairs, have been working very hard with the TOAL Board to ensure that your 2007 TOAL experience is a great one.

The Welcome Reception on Sunday October 28 will be a luau at the pool. Please come dressed in your favorite “evening” beach-wear, like Hawaiian shirts, shorts and grass skirts. A festive time will be had by all. If the weather is not in our favor for a pool experience, the hotel promises that an indoor luau adventure will certainly be a memorable experience as well.

On Tuesday evening the Host Committee has contracted with one of the finest and most talented local bands to entertain us. In addition to great food and dancing, the Host Committee has planned this event to be a Halloween costume contest. Be sure to wear your cutest fairy princess, Shrek or Burr Millsap costume and have a great time! So, bring your dancin’ shoes, wear your favorite Halloween costume and prepare to have a grand meal and a fun entertaining time!

This is also a call for volunteers to assist the Host Committee on site in Galveston. If you are going to be joining us and would like to offer a couple (or more) hours of volunteer service please let Karen or Alan know very soon!

2007 TOAL ANNUAL MEETING PROGRAM TIDBITS . . .

The program for TOAL 2007 is shaping up to be one of the best ever. Although program details are still being solidified, the following list contains some of the sessions / topics that will be covered.

- Specifications: A Buyer’s Best Friend
- Uniform Commercial Code
- Leadership Development
- Sustainability/Green Purchasing
- Disaster Recovery Purchasing
- Customer Service
- Request for Proposals: Specifications and Bid Evaluation
- Export/Import Controls and Regulations
- Motivational speakers

Ideas or suggestions for topics or speaker are always welcomed. Contact Sharon Toy at sharon.toy@okstate.edu .

PROCUREMENT ACADEMY TO FOLLOW CONFERENCE

The TOAL region will once again benefit from an NAEP Procurement Academy immediately following the regional conference. Save October 31st through November 2nd to take full advantage of the upcoming conference and the Tier III Senior Procurement Academy. **SPECIAL NOTE:** Registered attendees at the TOAL Conference may attend the Senior Academy at no additional charge!

MEMBER GET A VENDOR

Attention TOAL Members! We need your support to make this year's conference in Galveston the best one yet! If you have a supplier that has provided your institution with exceptional service or has been successful in a particular area that was problematic for your institution, talk to them about sponsorship at the conference. We have an extraordinary location and great facilities this year!

I have included a link to a page with all of the relevant registration information. The registration form also details the levels of sponsorship that are available at our Supplier Exposition this year. We are offering our Suppliers the opportunity to get up close and personal with their targeted audience by sponsoring at different levels. Our Platinum level of sponsorship gives them the opportunity to have a scheduled presentation where they will present to a group of interested institutions in addition to a premium booth placement and larger display area. TOAL will also assist in advertising this presentation through targeted emails to the attendees before the conference. Our Gold level of sponsorship provides them with a larger booth in a desirable location as well as a narrative in the conference literature about their product/service. Sponsors at the Platinum and Gold levels will be mentioned frequently during the conference where appropriate and provided with extra tickets to some of the conference events. We'll only have a limited number of the Platinum and Gold sponsorships, so please encourage your Suppliers to register early. The Silver level of sponsorship provides them with a spacious booth to exhibit

your products and services and tickets to select conference events/mixers. We hope that this higher level of interaction will provide a more enriching and valuable experience for both the Supplier and our attendees.

This year we are also providing Suppliers with opportunities to also sponsor other events at the conference. Some of these events are listed on the registration form. If they would like to request some other form of sponsorship, such as sponsoring in room internet access during the conference for the attendees, graphics on room keys, etc. please encourage them to get in touch with me with their suggestions. All of these additional sponsorships are limited as well and available on a first come first honored basis.

2007 NAEP TOAL Supplier Exposition webpage -
<http://www.lsuhsu.edu/no/administration/supplychain/purchasing/TOAL.htm>

2007 TOAL Scholarships Awarded

Congratulations to those selected as a 2007 TOAL Scholarship winners. The scholarships can be used to cover the registration fee at the TOAL conference in Galveston on October or used to offset the cost of NAEP sponsored meetings and institutes.

List of winners:

Jeanne Cumpien – University of Houston-Clear Lake
Charleen Carlile – Northwestern OK State Univ
Gina Parzyck – Texas A&M Agriculture
Alan Phillips – University of Houston

Pam Pantel – Texas A&M University
Keith Hickman – Texas State University
Rebecca Spicer – Arkansas State
University
Terrie Beasley – San Jacinto College
Mersades Richard – University of
Houston-Downtown
Joan Pitman – Texas A&M Agriculture

**NATIONAL ASSOCIATION
OF EDUCATIONAL
PROCUREMENT
ANNOUNCES AWARDS TO
COLLEGE PURCHASING
PROFESSIONALS**

March 28—The National Association of Educational Procurement (NAEP) announced the winners of its 2006 Annual Recognition Awards at a ceremony held during their annual meeting in San Jose, California.

Ray Jensen, Associate Vice President, University Business Services at Arizona State University, received the association's highest honor, the Bert C. Ahrens Award for outstanding contributions to the procurement profession over an extended period of time.

The Distinguished Service Award for extraordinary service was shared by Marilyn Bottrell, Senior Buyer, Johnson County Community College, and Wayne Holly, Director of Facility Services, University of Illinois College of Medicine, Peoria.

Alan Phillips, Director of Purchasing, University of Houston, received the Neil D. Markee Communicator of the Year Award for outstanding

contribution through the written or spoken word.

Cory Harms, Associate Director of Purchasing, Iowa State University, received the Professional Perspective Award for best article in the NAEP Journal. The Nancy Tregoe Scholarship, in memory of a former NAEP president, went to Kay Young, Director of Purchasing at Nichols College, for her contributions NAEP and its buying cooperative, E&I Cooperative Service.

The Young Professional Award was given to two members: Eliote Simpson, Buyer, Rochester Institute of Technology, and Cory Harms, Associate Director of Purchasing, Iowa State University, to recognize young professionals who have made contributions.

An honor reserved for institutions, the Award in Excellence in Procurement, was given to the University of Pennsylvania.

WHY DO YOU BELONG?

We all belong to things. On the personal level we belong to clubs, organizations, churches, families, etc. At our schools we are members of many organizations that help further our education and profession. Have you ever stopped to think about what belonging to this assortment of things really means to you? To me, it is the networking opportunities, it is the community involvement, and it is for spiritual growth and it is for professional growth. It is a huge commitment of my time to be involved – but I grow personally and professionally from that involvement.

That is what NAEP does for us – it allows us the personal and professional growth. It is an outlet for networking – have you been to a national or regional meeting lately? It is one of the best ways to meet others who share the same things we all do. I know I am preaching to the crowd here – you all know the benefits of belonging – especially the use of the listserv to get so much information - but it is time we all share this great organization with others in our areas. Do you have a Jr/Community College, Technical School or Teaching Hospital in your area that is not a member that could really benefit from belonging? What about a K-12 school (public & private)? They can belong! What about an organization concerned with education who purchases for their own use only and not for subdivisions? Tax exempt, non-profit hospitals can also belong. These are all categories of membership in NAEP/E&I. And what about the great contracts that E&I is providing to us – many have now been competitively bid – when was the last time you seriously took a look at them?

So take a look at your own community and see who you could talk to about NAEP/E&I and show the benefits of belonging to. You, the member, are the frontline recruiters for this association – you know the contacts at these other schools and organizations that can belong – **So let's go get them!** You will not only help us grow our regional, district and national organization – but you will have the satisfaction of knowing that you have helped someone else grow personally and professionally.

[MEMBERSHIP APPLICATION](#)

Carol Barnhill
Co-Chair National Membership
Committee

2006 – 2007 TOAL OFFICERS

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MARK YOUR CALENDARS

Rolling with the Tides of Purchasing



**2007 TOAL/NAEP REGIONAL MEETING
OCTOBER 28th THROUGH 31st, 2007
Hilton Galveston Island Resort
5400 Seawall Blvd.
Galveston, Texas**

Register for the Conference at: <http://www2.selu.edu/orgs/toal/cregfrm7.doc>

Vendor Registration for the Conference at: [Supply Chain - Louisiana State University Health Sciences Center New Orleans Office of Procurement](#)

Make your hotel reservations by calling: 409/744-5000 Refer to NAEP/TOAL region rates. Room rates: \$85.00 single \$115.00 double

Continue checking the TOAL website for updates at: <http://www2.selu.edu/orgs/toal/>