



## T-O-A-L, NAEP

Texas – Oklahoma – Arkansas – Louisiana Region, National Association of Educational Procurement

# NETWORKING NEWS

Volume 07 – Issue 1

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### MESSAGE FROM THE PRESIDENT

#### Happy New Year TOAL!

A well deserved, **thank you**, to the 2006 Regional Meeting host leader Kevin Holmes and all his assistants. It takes a lot of coordination, communication and planning to host our Regional Meeting. The hotel accommodations and location, the food, the programs, the entertainment and the overall meeting was wonderful. It was great to see so many Oklahoma members as well as others volunteer their time and talents to make the conference a success.

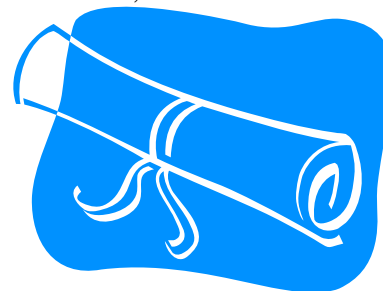
TOAL 2007 is already under construction. We can always use as much help as we can get to make the meetings successful and full of current information needed by our profession. Please volunteer to help in anyway you can whether it be as a moderator, speaker, host assistant, suggestions for program topics, contacting suppliers or registration. Contact any of the officers or our host committee leaders Karen Gross or Alan Phillips to sign up. The meeting will be held in Galveston,

Texas, October 28<sup>th</sup> through October 31st. Please mark you calendars to attend. You owe it to yourself and to your institution to attend our regional meetings and not miss out on a relatively inexpensive way to network and obtain training in your profession. Your best resource is the NAEP/TOAL network.

I am looking forward to hearing and seeing everyone at the TOAL conference in 2007 and to serving as your President. If you have any questions or concerns please contact me at 979-845-8453 or [tam@rf-mail.tamu.edu](mailto:tam@rf-mail.tamu.edu). We believe our region can meet the needs and expectations of our members.

Rolling with the Tides of Purchasing,

Teresa O'Brien  
President, TOAL 2007



## **REMINDER TO TOAL MEMBERS!**

Remember to submit your application for a TOAL scholarship. You can obtain the application form at the following website:

<http://www.selu.edu/orgs/toal/schship.htm>. We are selecting 8 winners. Don't waste time in getting in your application.

## **SUPPLIER EXPO UNDER WAY**

The committee is beginning work on filling up the booth spaces for the 2007 TOAL Vendor Show in Galveston, TX. The only way we can accomplish this goal is with help from each of you. We have a very large facility for the Supplier Expo, so there will be lots of spaces available. Please take some time, today or this week if possible, to get in touch with your vendors and encourage them to get their booth reserved now and get the "early bird" price. This is always one of the most fun and rewarding shows of the year, and they won't want to miss it. All the information needed to sign up will soon be located on the TOAL website at:

<http://www.selu.edu/orgs/toal/>. Keep checking the site for updated information. If there are any questions, just contact either Rob Parker at [rspark@lsuhsc.edu](mailto:rspark@lsuhsc.edu) or Teresa O'Brien [tam@rf-mail.tamu.edu](mailto:tam@rf-mail.tamu.edu)

## **TOAL 2007 ANNUAL MEETING PROGRAM**

Currently the program for the 2007 annual meeting is being developed and your expertise and knowledge are

needed. If your institution has a unique way of handling purchasing issues and if you or someone you know would like to share your experiences with others during the TOAL 2007 Annual Meeting breakout sessions, please contact Sharon Toy, [sharon.toy@okstate.edu](mailto:sharon.toy@okstate.edu). Possible topics include: supplier diversity, emergency/disaster purchasing, legal issues, paperless purchasing, or you 'name it'.

Keynote Speakers: If you have leads on possible keynote speakers for the TOAL opening or closing session, please contact Sharon Toy, [sharon.toy@okstate.edu](mailto:sharon.toy@okstate.edu).

## **PROCUREMENT ACADEMY TO FOLLOW CONFERENCE**

The TOAL region will once again benefit from an NAEP Procurement Academy immediately following the regional conference. Save October 31<sup>st</sup> through November 2nd to take full advantage of the upcoming conference.

## **DISTRICT 5 DIRECTOR'S REPORT**

Greetings friends and colleagues:

I hope this note finds you well.

The first weekend in December the NAEP Board and the E&I Board held their Winter Board meetings and I am writing to provide some highlights and information.

Annual Meeting. To be held this year in San Jose, CA. There was an

overwhelming response to the call for programs, so look for the agenda to have strong content when it is finalized. Dates are March 25-28. NAEP moved the meeting to earlier in the year since many members told us that late April and May was too hard to get away from the year-end workload. Look for future annual meetings to be in the late March/Early April timeframe. There is a registration discount if you register before the end of January. Full information at this link. Go ahead and get registered and capture those low airfares while they are still available: <http://www.naepnet.org/AnnualMeeting/2007/index.html>.

Other news from the meetings: NAEP has now moved from a fiscal year to a calendar year for budgetary purposes. The 2007 Budget was approved by the Board. The NAEP Board and the E&I Board finalized a memorandum of understanding that delineates on a long-term basis how the two organizations support each other, in financial as well as other ways. The E&I Coop leadership presented information indicating that they are starting to see good traction with the suite of competitively bid contracts...more user schools, more volume. The scholarship fund continues to grow; our regions were two of several who voted to provide a contribution. A committee has been formed of Board members to review the scholarship program. They made initial presentations at the Winter Board meeting and will make final recommendations to the Board at the March meeting.

The Board discussed the possibility of funding subject research as a member service...this idea is to produce a "best

practices white paper" to help guide members on specific strategic subjects. Procurement of electricity and outsourcing were mentioned as possible topics....any comments on what you could use help with?

The Board reviewed the program on "acting strategically" that was presented at the fall regional meetings. The sense was this program was well-received by members and some take-always of value resulted. Any comments on that? Would you like to see more of this type of presentation at annual meetings? For example, in the future, should be focus a presentation on one element (i.e. Best practices in developing peer relationships)...the Board wants to make this meaningful, you your input is important.

Lastly, NAEP has recently outsourced its web-development functions. There is a sense that we could "do more" with web content and member services...keeping in-house staff to do this work has been tough, so outsourcing may be an effective answer and may result in improved communications.

Those are the highlights. The sense that I have from these meetings and reports is that both NAEP and E&I are doing well and are doing better. Would appreciate hearing from you on any subject related to NAEP and the Wonderful World of Purchasing.

It has been a great pleasure for me to serve District 5 area as your Director and representative on the National Board. My term will end in March at the National Conference. I have tried to address issues that affect our region and district and move this association

forward. Thank you again for your support.

Carol Barnhill C.P.M.  
District 5 Director

## **BARNHILL NOMINATED FOR NATIONAL OFFICE**

Many of you may know by now that I have been nominated for the office of 2<sup>nd</sup> Vice President on the NAEP Board and my nomination has been accepted by the nominating committee to be placed on the ballot. I am very flattered and honored with the nomination and excited about the possibility of continuing to serve on the board. I hope that I can count on your individual votes of support when the ballots come out in February. I look forward to the challenges and responsibilities this position will bring and to representing the TOAL Region and eventually serving as president of the national association.

## **TREASURER'S REPORT**

TOAL 2006 in Tulsa produced an income of \$73,227 so far. (We have \$1920.00 in account receivables – vendors and attendees) We had expenses of \$68,903.75 for a profit of \$4323.25. These figures include the NAEP Academy held at the end of our conference that we allowed TOAL members to attend at no cost following our meeting. (this is normally a \$595.00 registration fee!)

The treasury is still in great shape with total funds of about \$70,000 of which \$32,000.00 is in a 10 month CD at 4%.

Carol Barnhill, C.P.M.  
TOAL Treasurer

## **2006 – 2007 TOAL OFFICERS**

### **President**

Teresa O'Brien  
Texas A&M Research Foundation  
Purchasing Agent  
979-845-8453 fax 979-862-3250  
[tam@rf-mail.tamu.edu](mailto:tam@rf-mail.tamu.edu)

### **1<sup>st</sup> Vice President**

Sharon Toy, C.P.M.  
Oklahoma State University  
Purchasing Department - Director  
1224 N. Boomer Road  
Stillwater, OK 74078  
405-744-5984 fax 405-744-5187  
[sharon.toy@okstate.edu](mailto:sharon.toy@okstate.edu)

### **2<sup>nd</sup> Vice President**

Rob Parker, C.P.M, C.P.I.M.  
LSU Health Sciences Center  
Purchasing - Asst. Director  
504-568-4814  
[rspark@lsuhsc.edu](mailto:rspark@lsuhsc.edu)

### **Secretary**

Kevin Holmes, C.P.M.  
Oklahoma State University Tulsa  
Business Affairs – Director  
700 North Greenwood  
Tulsa, OK 74132  
918-594-8342 fax 918-594-8552  
[kevin.holmes@okstate.edu](mailto:kevin.holmes@okstate.edu)

### **Treasurer**

Carol Barnhill, C.P.M.  
Arkansas State University  
Procurement Services  
P.O. Box 1860  
State University, AR 72467  
870-972-2122 fax 870-972-3834  
[cbarnhil@astate.edu](mailto:cbarnhil@astate.edu)

## **MARK YOUR CALENDARS**

### *Rolling with the Tides of Purchasing*



**2007 TOAL/NAEP REGIONAL MEETING  
OCTOBER 28th THROUGH 31<sup>st</sup>, 2007**

**[Hilton Galveston Island Resort](#)**

**5400 Seawall Blvd.**

**Galveston, Texas**

Room rates: \$85.00 single \$115.00 double

Make your reservations by calling: 409/744-5000 Refer to NAEP/TOAL region rates

Continue checking the TOAL website for updates at: <http://www2.selu.edu/orgs/toal/>