



T-O-A-L, NAEP

Texas – Oklahoma – Arkansas – Louisiana Region, National Association of Educational Procurement

Networking News

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July 1, 2010

Message from the President

Well, summer is now upon us! Wow, is it ever hot here in southeast Texas!!!!

TOAL 2010 is coming together like a well tuned symphony. This promises to be one of the largest and best TOAL conferences, ever! I am overwhelmed at the many educational and networking opportunities that await all of us. The committees responsible for particular segments (host, program, vendors, etc) of this huge event continue to meet on a regular basis and each will have a spot to say a few words in this newsletter. Words cannot express my gratitude to those serving on these committees. The amount of work, time and dedication is outstanding. Thanks to each of you!

Recently, I was fortunate enough to announce some wonderful scholarships being offered by TOAL for the benefit of our members. By the time you get this I assume that the opportunities for both the NAEP Diversity Institute and the Foundation Academy will have been awarded. However, we have opportunities for **SIX** of you to attend TOAL 2010 for only the cost of travel. And, as an added bonus, you may also attend the TOALplus session covering “Basic Purchasing” presented by Ms. Janet Hasty with Government Procurement Services, at no additional charge (except accommodations and travel)! What can you lose? This is such a wonderful opportunity and I strongly encourage all of you to apply.

In this newsletter there is an announcement from Kevin Holmes, Immediate Past-President of TOAL regarding nominations to the TOAL Board for 2010-2011. If you are interested or know of someone who is, please pay close attention to the correspondence. TOAL ONLY works because people step up and out of their comfort zones to be a

volunteer and “pay it forward”. I cannot tell you the satisfaction I have personally and professionally received the last few years serving our region on the Board. I encourage you to think about it and “do the right thing”!

I would like to encourage all of you to check the TOAL (www.naeptoal.com) website on a regular basis. We are attempting to keep it updated and have different links to the conference, scholarships, etc. We hope to have the working TOAL program up by the time you read this newsletter. Let me know if you don't find something on the site you think should be there or any commentary is welcome. Finally, and most importantly, I really cannot wait to see all of you in College Station in September! As noted throughout this newsletter, we promise you a conference and many experiences you will not soon forget. I am very aware of the fiscal issues each of your campuses face and I understand the concerns, however, I can only ask that you work with your management and put TOAL 2010 and TOALplus at the top of your list of educational opportunities that have your budget in mind!

Alan A. Phillips, CPPB CTPM
President, TOAL 2010

**Breaking News- Conference
Grand Prize to be awarded at
TOAL 2010 final session –
Dell Latitude 2100 laptop
Must be present to win!!!!!!!**

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Program Update

The 2010 TOAL Program is coming together and almost complete. I'm hoping to fill the remaining spots by the end of the month, first part of July. Along with TOALPlus, which is FREE to all attendees of the 2010 TOAL conference, you will be able to obtain 31 CEU's for only the cost of approximately \$300.00 + two (2) extra hotel nights. TOALPlus is covering "Basic Purchasing" which is a great opportunity for any member of TOAL. Over the past few years, many new faces have come into the procurement profession and this additional training will assist and add to that "on the job training," as well as assist the more experienced procurement professionals to brush up on the basics. **There is only 40 spaces available for TOALPlus, so don't wait – register now!!**

The most new and exciting piece that the Program Committee and Host Committee are offering this year is the Team Building Event that will be held on Monday at Grand Station Entertainment after the vendor expo. For those that are new to TOAL, Monday evening generally is "On Your Own", but here in College Station, we wanted to try something a little different – you know those darn Aggies! After the Vendor Expo, members will be transported to Grand Station Entertainment for a fajita dinner with all the trimmings, bowling, miniature golf and laser tag with a mixture of team building. We have obtained the services of trainers from the Challenge Works, a part of the College of Education & Human Development of Texas A&M University to facilitate the team building part of this event. In April, the Board and Host Committee toured this facility and experienced laser tag. Talk about a hard sell to some of our Board members, but once they experienced it they had a blast and can't wait to get back in there to improve their scores. Watch out, I'm sure Alan has been training!

In the right column you will find a brief glance of the program. I will continue to update you as I finalize the program via the **TOAL Listserv**. The Program Committee and TOAL Board understand that due to economic hardships on all entities, it is imperative that the program provided be up to date and current. We are working extremely hard to focus on current issues to give all members the best training /professional development as possible.

Please feel free to contact me or any board member if you have any questions in reference to your up and coming conference. We look forward to seeing everyone in College Station

Patty Winkler, CTP, C.P.M.
TOAL 1st Vice President

TENTATIVE PROGRAM

Monday	Keynote – TBD
	Shared Business Services, Doing More with Less
	Lunch w/video – team building
	Vendor Expo
	Team Building Event
Tuesday	Pcard Issues – Fraud, etc IT Security TBD *session pending – <i>Export Controls</i>
	Vendor Enablement Program Cooperative Purchasing Surplus, On-Line Auction
	Lunch w/video - motivational
	TBD *session pending – <i>ARRA Funds</i> TBD *session pending – <i>The Changing Nature of Work</i> TBD *session pending – <i>NIGP Code Boot Camp</i>
	Contract Management/Law Independent Contractor or Employee TBD *session pending – <i>Contract Bankruptcy or Protest</i>
Wednesday	Keynote – What?? People are Different?? Clyde Oberg, Moondoggie & Associates
	TOALPlus – Janet Hasty, Government Procurement Services, "Basic Purchasing"
Wednesday, September 22 nd 1:00 p.m. through Friday, September 24 th , noon.	

**Sessions pending – subject to change – current session not confirmed yet.*

To All TOAL Participants-

Get ready for the most fun of the fall season...TOAL 2010 at College Station is fast approaching! We have vendors registering daily for the opportunity to showcase their new merchandise and visit with you. Remember, **"Procurement for the Future...Everyone on Campus is a Player"**.

The vendor show will be held this year at the new Brazos County Expo Center Exhibit Hall. I've included a link to the site <http://www.brazoscountyexpo.com/home> and you can see the facility is spacious and brand new. It will be a wonderful venue for our vendors to come and showcase their "tools of the trade".

When visiting with vendors over the next few weeks, please take the opportunity to tell them how wonderful the vendor showcase TOAL 2010 would be for their organization. Don't hesitate to give them my contact information as we would love for them to experience TOAL 2010 with us.

We expect many additional attendees from state, county and city government to be able to take advantage of the vendor show... this will be a great opportunity for everyone. I'm looking forward to seeing everyone at TOAL 2010!

Linda K. Fast, APO, CPPO, CPPB
2nd Vice President

2010 Call for Nominations

Nominations are now being accepted to serve as an officer on the TOAL board. The incoming officer will first serve as secretary where they will be responsible for coordinating registration at all meetings; coordinating the activities of the Public Relations Committee in promoting meetings and maintaining a current directory of Past Presidents. These duties last for a term of one year followed by likely subsequent one year terms serving as Second Vice-President, First Vice-President, President and Immediate Past President. The duties of each of the latter positions can be viewed at <http://www.naeptoal.org/bylaws.html>

The search committee is seeking candidates who are active, loyal and dedicated members in the NAEP/TOAL Region. Interested nominees will be asked to provide a letter of affirmation that they have the financial support and full commitment of their institution. The candidate also needs to affirm that they understand the responsibilities of the office to which they are being nominated as well as the subsequent offices that they may hold as an officer.

Serving the TOAL region as an officer is an extremely gratifying experience. Our region has several officers that have ultimately continued on to serve on the NAEP and E&I boards. Please take this opportunity to help us establish the leaders of tomorrow and secure the future success of both the TOAL region and NAEP.

Nominations can be sent to Kevin.holmes@okstate.edu

Kevin Holmes, C.P.M.
Immediate Past-President



Update from the Host Committee...

The Host Committee is busy putting your conference together for **Sunday, September 19th through Wednesday, September 22nd at the Hilton Hotel in College Station, TX.** Great events are planned as well as an excellent program that is taking shape.

The Welcome Reception on Sunday evening will be a family backyard party. Come casual and ready to be a player. An assortment of games and fun will be available for your relaxation and enjoyment.

Something new this year is in the works and we are very excited about the action packed "Team Building" event for Monday evening immediately following the vendor exhibit. Lots of laughter and enjoyment is anticipated.

The Host Event will be held at the Cotton Exchange in the Historic Downtown District of Bryan. The theme of the event is "Hollywood" – come as a STAR or come as you are. Members are encouraged to dress as their favorite Hollywood Star.

Registration is now open – please visit your TOAL website – www.naeptoal.org and register today! Deadline for member registration is **August 15, 2010.** Reserve your room today! Hotel rates are only \$109.00 Single/Double. The hotel deadline is **August 20, 2010.** This rate does extend to the additional days for TOAL Plus or if you want to come in early or stay late and visit the local attractions – George Bush Library, Messina Hof Winery, Dr. Pepper Museum that is just a short drive in Waco TX or Blue Bell Creamery in Brenham TX – they still give samples!

Also, don't miss out on **TOAL Plus** that is scheduled for **Wednesday, September 22, 2010 at 1:00 p.m. until Friday, September 24, 2010 at noon.** If you are registered for TOAL you can attend TOAL Plus for **NO ADDITIONAL CHARGE!** This will give you 16 hours on top of the 15 hours from TOAL for a total of **31 hours** for only \$300.00! Great professional development for a great price! Reminder – the \$109.00 Single/Double hotel rate applies to the extended TOAL Plus schedule.

Special Note:

For members that attended the TOAL conference in Galveston, Texas, you may remember a very special family that attended the Host Event on Tuesday evening. There is a rumor flying around that this special family may be in attendance at our Welcome Reception – Back Yard Party on Sunday, September 19th. Check the TOAL website for future updates on this "appearance" or be on the lookout for additional emails or special invitations! Brittany and Mama love a party!

See everyone in College Station in September!!!

Debi Maeger, CTP, C.P.M.
Host Committee Chair

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Treasurer's Report

Just a few comments from the financial side of TOAL. We had a financially successful annual meeting last year, and would like to match and then exceed participation at this year's annual meeting. Our net income for last year was \$22,090 which was an incredible accomplishment. The TOAL Board did an excellent job of monitoring and containing expenses. Plus, our supplier support was very strong. Did you know that our vendors provided 65% of the financial support for our annual meeting last year? I encourage you to contact your suppliers and encourage them to exhibit in College Station. It is definitely a positive for both attendees and suppliers. This provides suppliers with opportunities to interact with purchasing professionals, and provides TOAL with needed financial support to present quality professional development. [Here is the link.](#) As a result of last year's success, we are able to increase scholarship opportunities for attendees at this year's annual meeting. [Here is the link.](#) We encourage you take advantage of this excellent opportunity provided by the TOAL Scholarship Committee.

Some of you are already registering and utilizing credit card payment for your registrations for the College Station annual meeting. This is a fast, safe, and convenient method for payment settlement, and we are glad to again provide you with this payment option. [Here is the link.](#)

I look forward to seeing you all in College Station!

Tom Hoffmeyer, C.P.M., CPA
Treasurer

Welcome New Members

- **East Jefferson General Hospital**
Jamie Mixon
- **Oklahoma City University**
Linda Walker
- **Texas Southern University**
Greg Williams
- **Texas A&M University - San Antonio**
JJ McQuade
- **Metro Technology Centers**
Perry Wynn
- **Ursuline Academy of Dallas**
Sister Margaret Ann Moser
- **Odessa College**
Cindy Curnutt
- **Rose State College**
Keith Ogans
- **Episcopal School of Dallas**
Charlotte Blaine

Please extend our new members a warm welcome to our region.

By-Law Revisions

This past fall a committee was formed to revise and update the By-Laws of TOAL. Committee members were as follows:

Mary Williams – Chair – Texas Engineering Exp. Station
Patty Winkler – Texas A&M University
Mary Sue Goldwater – Past President
Brian Yoeman – Past President
Mike Ring – Arkansas State University – Jonesboro
Leigh James – Oklahoma State University
Alan Degelman- Texas Forest Service
Mersades Richard – University of Houston- Downtown

Article X -Amendment of the By-Laws reads as follows:
These By-Laws may be amended at any regular meeting of the Group by a simple majority vote of the voting members present at the meeting. Notice of proposed amendments shall be provided to the membership at least thirty (30) days in advance of the meeting at which such changes will be considered.

Voting members are the members of record. If you are the member of record you will be receiving an email with the revised By-Laws in August not later than 30 days prior to September 19, 2010 meeting.

Take time to thank these members for volunteering their time and talents to service TOAL.

Dee Ann Schneider, CTPM
Secretary



Dell Latitude 2100 laptop
Must be present to Win!!!!!!
Conference Grand Prize to be awarded
at TOAL 2010 final session

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G-A-M-E - Getting All Members Engaged!

Your participation is requested. Our membership will be engaging with our newer members and first time attendees during the TOAL meeting. Can we count on you to be a team member? This will be a way for our first time attendees and new members to take something back to show their supervisors the value of attending TOAL.